



Company Overview 2022

Executive Summary



A New Zealand owned and operated

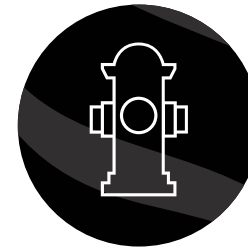
Fire Protection Group which first commenced operations in 1998.



Six regional offices providing full national coverage across New Zealand.



Due to its National footprint, SPFP is regularly in the position of installing the most new fire systems in New Zealand.



Offering specialist design and installation of fire alarm, hydrant and sprinkler systems to New Zealand standards.



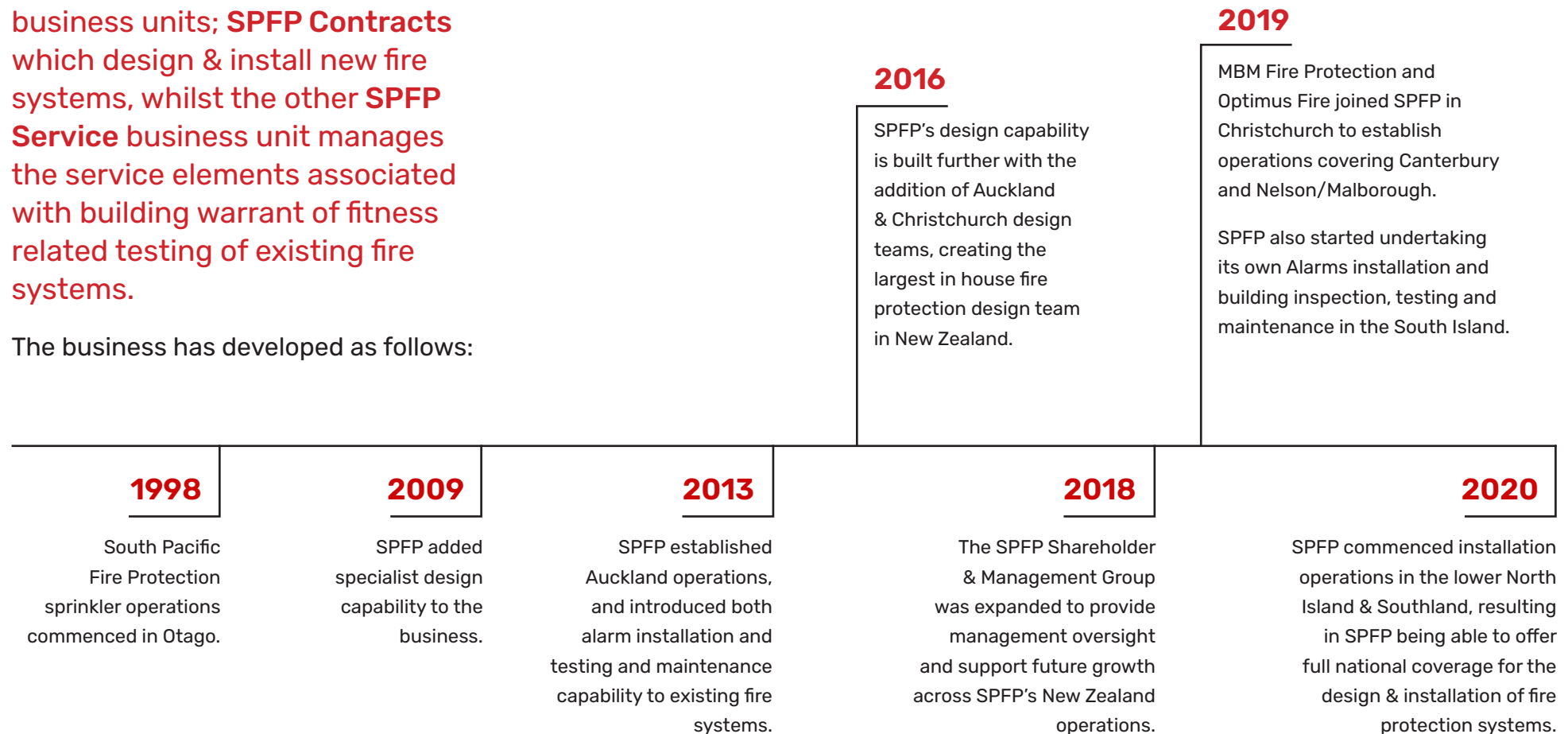
SPFP Service undertake the testing and maintenance of fire protection systems for building owners, as well as providing Building warrant of fitness (BWOF) services.

History & Growth



Established in 1998, South Pacific Fire Protection Group has two business units; **SPFP Contracts** which design & install new fire systems, whilst the other **SPFP Service** business unit manages the service elements associated with building warrant of fitness related testing of existing fire systems.

The business has developed as follows:



Services Provided



SPFP Contracting (Design & Installation)

Services Provided

SPFP Estimating

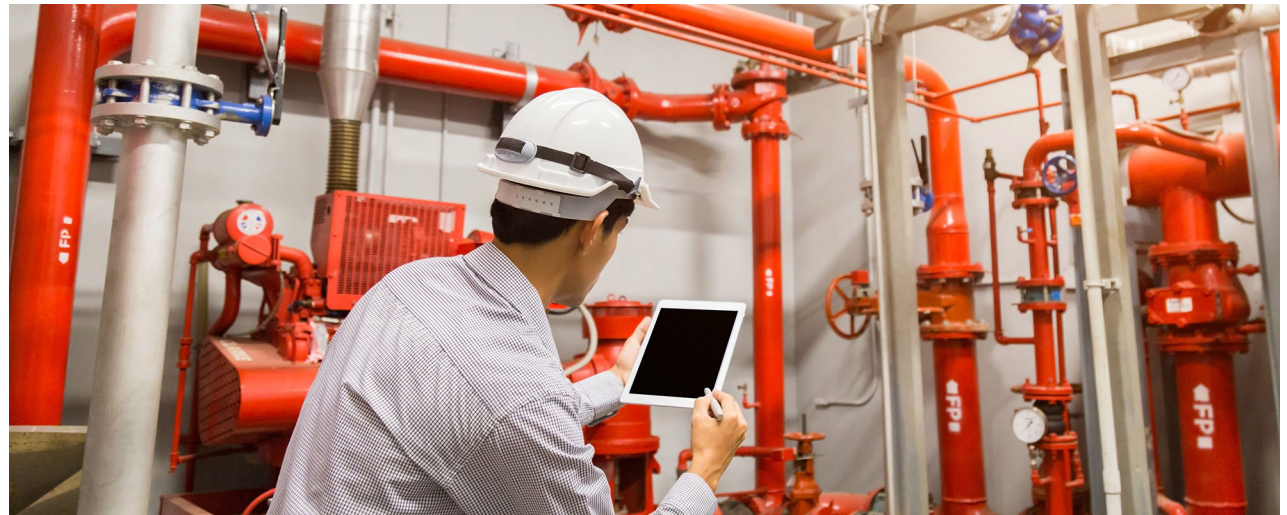
SPFP has four experienced estimators tendering for design and installation of fire protection systems. Our estimators are also available to provide budget estimates for customers to assist with their initial project planning.

SPFP Design Team

SPFP currently has seven sprinkler designers and two alarm designers to handle NZS4541: NZS4510: and NZS4512: standards. SPFP designers can prepare designs in multiple software packages, including Revit.

SPFP Project Management

To manage the more than 60 projects SPFP has across New Zealand, it currently has 12 Project Managers ensuring the installations are professionally managed, and both producer statements and independent system



certifications are executed prior to completion of projects. The SPFP in-house design team also play a part in Project Management, so both contractors and installers have assurance that plans are checked on site and services conflicts resolved prior to installers arriving to the project.

SPFP Sprinkler and Alarm Installations

SPFP is focused on installation of all sizes of fire systems for our customers. Due to its National footprint, SPFP is regularly in the position of

installing the most new fire systems in New Zealand, and is also one of the countries' largest Tyco sprinkler and Pertronics alarm systems customers.

To complete these projects successfully, SPFP operates with approximately 30 sprinkler installation crews and 15 alarm installation teams across the business.

SPFP Service (Testing & Maintenance)

SPFP Group is well progressed in building a national service division for testing and maintaining its customers fire protection systems.

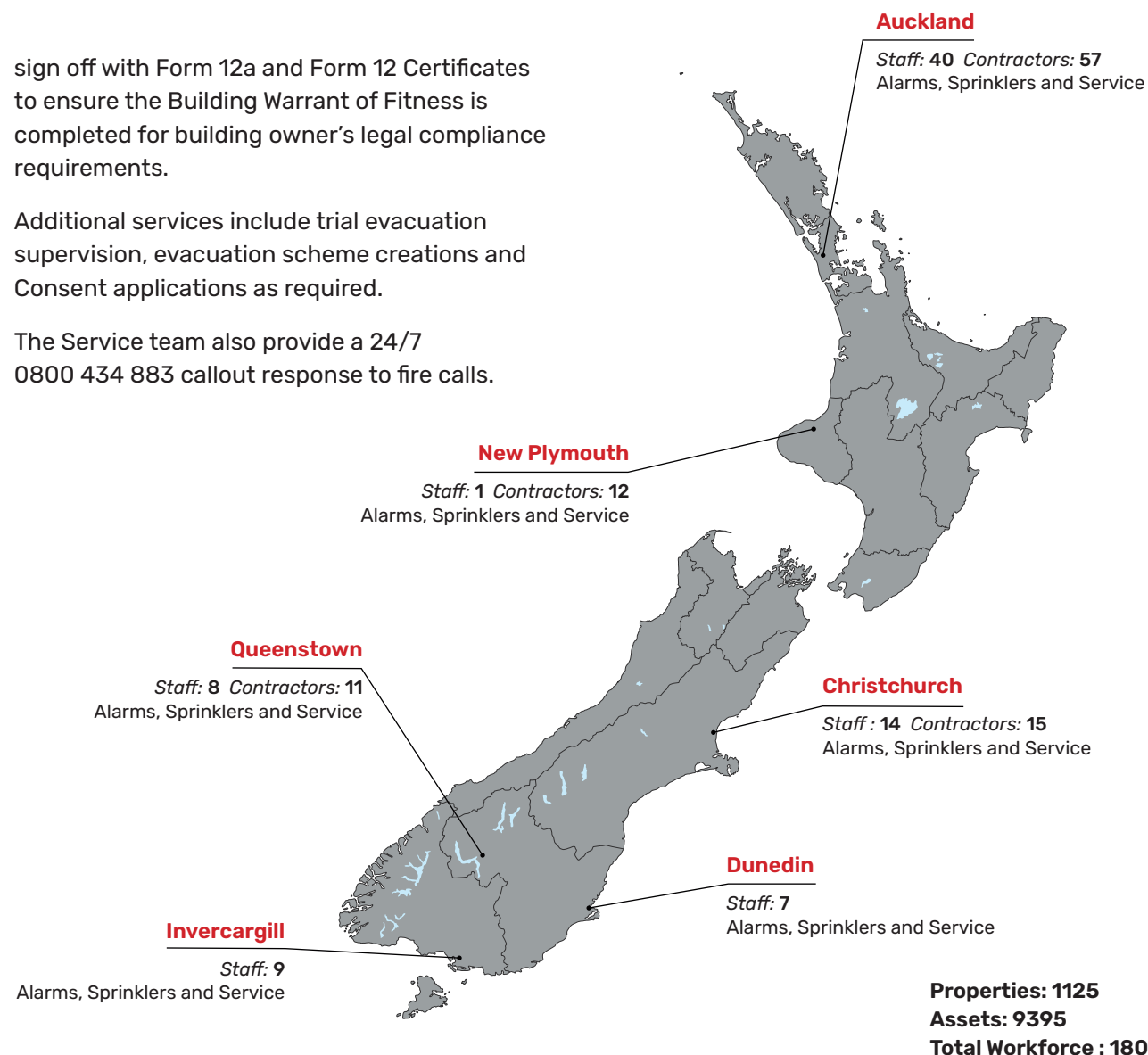
The 20-strong Auckland based service team handle 800 buildings across the Auckland region. The South Island has an 8-strong service team, and is currently building its service base to be nearing 350 sites. Establishment of Service operations across the Lower North Island is currently underway, which will result in SPFP also having service operations covering the entire country.

The level of service offered depends on the specified systems installed in those buildings and includes service, testing and certification of fire pumps, detectors, alarms, sprinklers, risers, fire extinguishers, emergency lights, fire lights, backflow preventers, and fire doors providing Independently Qualified Person (IQP)

sign off with Form 12a and Form 12 Certificates to ensure the Building Warrant of Fitness is completed for building owner's legal compliance requirements.

Additional services include trial evacuation supervision, evacuation scheme creations and Consent applications as required.

The Service team also provide a 24/7 0800 434 883 callout response to fire calls.



Experienced National Team



Board of 5 Directors including

Michael Falconer
Chair

Rod Marvin
Managing Director

Barry Wakeling
Director NI Estimating

Brent Te Kawa
Director SI Estimating

Darryl Batkin
Director Service and BD

Estimating

Carl Robertson
Sprinkler Estimating

Mo Rezal
Alarms Estimating

South Island Operations

Phil Jackson
Otago/Southland Ops

Mike Gaston
Dunedin Ops

Manish Kumar
Christchurch Ops

Alex Rebout
Queenstown Ops

North Island Operations

Karl Adamson
NI Ops

Project Managers

Ben Spiers
Jun Kim
Malcom Yap
Joden Alex
Shelvin Kumar

Service

Matt Rose
National Service Ops

Quinton Giles
AKL Service Ops

Simeon Wilson
Chch Service Ops

Phil Jackson
Otago/Southland Service Ops

Finance, H&S and Admin

Accountant and staff
providing functional
support

Business Capability



SPFP maintains an ISO 9001 accreditation status, and employs a full time Health & Safety and Training coordinator. Corporate Governance, covering business performance, H&S, risk management, and strategy development is overseen by a Board of Directors from the Shareholder Group, all of whom are also actively involved in the business operations.

SPFP is a Gold member of the Fire Protection Association of New Zealand, maintains Green sitewise status, and is a previous winner of multiple Deloitte Fast50 business growth awards.



Contact Us

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Vision and Values



OUR PROMISE

to deliver best value solutions for every customer's needs

OUR VISION  OUR VALUES



OUR VISION

to be the Go To team for fire protection across New Zealand

OUR VISION  OUR VALUES



PROVIDING TRUSTED FIRE PROTECTION SYSTEMS

for New Zealand buildings

HOW WE WORK

WE ARE GRITTY & HONEST
No agendas, no excuses.

WE BEHAVE LIKE A BUSINESS & WORK LIKE A FAMILY
Professional with Customers, help each other, loyal to everybody.

WE BACK EACH OTHER ALL THE WAY
Through success and tough times, share the load, teach and learn from each other.

WE BUILD & VALUE ALL RELATIONSHIPS
That's with Customers and our Team.

WE TAKE ACCOUNTABILITY FOR OUR ACTIONS
Never leave a mess for others, do what we say, communicate accurately.


WE WORK WITH SAFETY IN MIND
Yours and our own, always.


WE COME TO WORK WITH A SMILE!


OUR VISION  OUR VALUES

WE CARE

about our customers and our team.




OUR VISION  OUR VALUES




WE DO IT RIGHT


on time, every time, and at a reasonable price.

OUR VISION  OUR VALUES

WE ARE DOWN TO EARTH

reliable, no fuss, "Good as Gold"



OUR VISION  OUR VALUES



WE KNOW OUR STUFF

and share our expertise to find the best solutions.

OUR VISION  OUR VALUES